

Introducing

Teachers' Insurance Plan of NJ

to

Prudential

For Internal Use Only

0231318-00001-00

AGENDA OVERVIEW

- Product
 - Background on Teachers
 - Features and Benefits
- Agent Web
 - Quoting & Issuing a Teachers Policy
- Q&A

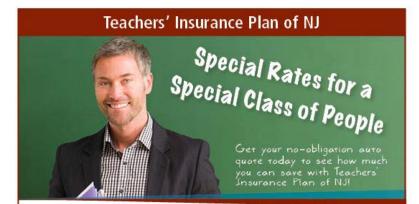


Teachers Insurance Plan of NJ

- Teachers' Insurance Plan of NJ was founded in 1997 by the Lancer Corporation to offer special auto insurance rates for educational employees and their household family members.
- Teachers' was acquired by Plymouth Rock in January 2007.
- We currently have approximately 16,000 policyholders insuring over 26,000 vehicles.



Why Teachers?



As your local Representative, I recognize the selfless contributions of New Jersey's educators and school employees. That's why I am proud to exclusively serve this special group with preferential rates on auto insurance and unique education-based benefits through **Plymouth Rock Assurance** — **Teachers' Insurance Plan of NJ**. Because Teachers' Insurance only insures members of the educational community, they can offer lower rates than companies that insure everyone.

In fact, drivers who switch to Teachers' Insurance save an average of \$700 a year!*

Signature Programs

Free First Class Roadside Assistance Travel with peace of mind. Teachers' Insurance is always available to help if you have an emergency anywhere in the United States.¹ Get Home Safe²⁰⁴ If you are too tired to drive, had a little too much wine at dinner, or just don't feel safe driving, you don't have to. Your cab fare will be covered once a year up to 550.²

Plymouth Rock

Let's make sure you have the coverage you need to protect your family and your assets. Call me today for a no-obligation review of your policy.

[Producer or DBA Name]

[1-555-555-5555, ext. 55] [Street Address] [City, St zip] [Prudential email OR URL]

Plymouth Rock Assurance is a marketing name used by a group of separate companies that write and manage property and casually insurance in multiple states, mourance in New Jersey is offered by Plymouth Rock Management Company of New Jersey on behalf of Reamins Auto Insurance company of New Tersey and Its Aritikes. Each Company is financially reponsible only for Its worn Insurance groups. Actual coverage is subject to the language of the polidies as issued by each company. Frudential is not affiliated with [OBA name as applicable,] Plymouth Rock of Teachers Auto Insurance Company of New Jersey.

Average annual scrings calculated based on the experience of customers who syntheted to Teachers Auto Insurance Company of New Jensey between October 2009 and Nevermee 2010, Your prenum may vary due to available discurst, edigibility frequitements, ching record and other factors. Roadside existince provided by QuestTowing Sendees (OTS). A \$75 limit applies to reindus generats for roadside assistance sendees that were not obtained be contrading OTS.

Get Home Safe reimbursement is not available when cab service is used as a result of a policyhoider's mechanical breakdown. 2012 Phymouth Rock Management Company of New Jersey, All rights reserved.

0229552-00001-00

 They have a known record of being a low-risk group which means competitive rates.



Teachers Product Highlights

- One Year (12 month) Policy
- Exclusive to Employees of Educational Facilities
- Multiple Pay Plans
- Free Roadside Assistance
- Waived Deductibles
- School Property Insurance-any School Property Carried in Your Car



Who is Eligible*?

Current School Board

Staff members of

associations

Early Childhood Education

Professionals (Day Care)

professional education

officials

- Active and retired teachers or professors
- Substitute teachers
- Administrators
- Guidance counselors
- School librarians
- School medical staff
- Support staff employed by a state-licensed educational institution
- Anyone collecting a paycheck from a school!

* Plymouth Rock is currently evaluating the viability of PTA members as an affinity group and as eligible members for this product which is not currently available through any agent channels. Please recognize that this evaluation is all about protecting the integrity of the affinity group and the price point of the product.



Who is Eligible?

- Who else is eligible?
 - If a Teachers Insurance Policy exists in the household, any immediate resident relative, who also lives in the household, is eligible for their own policy.



Employment Verification

Must collect one of these:

- Pay Stub
- Pension Statement (retired employee)
- Letter from School on School Letterhead
- Tax Form



Teachers Special Coverages

- \$0 deductible for vandalism if on school property
- \$0 deductible & \$1000 coverage for school property in insured vehicle
- \$0 deductible if accident on school property
- \$0 deductible if accident while traveling to school sanctioned function in official capacity (i.e., Football coach, student functions)



Teachers Special Coverages

- Free Roadside Assistance every policyholder receives free towing, flat tire repair, vehicle lockout service, battery & fluid replenishment service and special travel concierge assistance at no cost!
- Roadside assistance is provided by Quest Towing Services (QTS). Water and up to two gallons of gas are provided free of charge. Other fluids provided at additional cost. If your car is disabled, it will be towed to the closest dealer or authorized repair facility of your choice within 25 miles, or to the nearest dealer or qualified service center outside of 25 miles, with no out-of-pocket expense. A \$75 limit applies to reimbursements for roadside assistance services that were not obtained by contacting QTS. There is a six (6) time usage limit per policy per year of all roadside services. If a service call is not canceled before the service provider is on their way, or the policyholder is not present when the service provider arrives, it will count towards their usage limit even if no service is provided. Customer is solely responsible for payment directly to the service provider for any fees for accommodations arranged by Concierge Services. Features outlined are free with all auto insurance policies underwritten by Teachers Auto Insurance Company of New Jersey.



Teachers Insurance Discounts

Advanced Shopper Discount

 From 12% to 15% if the policy was quoted 8 days or more before the effective date. Will apply for the life of the policy. Must have continuous insurance for 6 months.

Paid in Full Discount

 From 6% to 13% if the annual premium is paid in full prior to the due date. Available at new business (NBS) and renewals.

3 Year Accident/Violation Free

 Applies if there have been no accidents/violations for the past 3 years, all drivers are at least 19, and the policy had prior insurance with no lapse.



Teachers Insurance Discounts

Companion Home Policy Discount

 5% discount on Plymouth Rock Auto Policy if you have a High Point Preferred or Homesite policy that was written through or referred by agents appointed or authorized by Teachers or Plymouth Rock.

Homeownership Discount

 From 3% to 15% discount if you or your spouse own a home. This is in addition to the companion policy discount.

Multi Policy Discount

 Applies to a single car policy when there is more than 1 Teachers policy in the household.



Teachers Insurance Discounts

Away at School

 Applies if student between 17 and 24 lives at school over 100 miles from home and does not have a vehicle at school.

Defensive Driving

- 5% discount off all coverages except comprehensive and UM/UIM.
- Must retain proof in customer's file.
- Must have been completed within the past 3 years from an approved school.



Teachers Insurance Features

New Car Replacement

- Optional coverage for vehicles **purchased** new, and are less than 2 model years old.
- In the event of a total loss this coverage will pay to replace the vehicle with another vehicle of the same year, make, and model. If unavailable, will pay the cost of a newer similar vehicle.
- Premium is approximately 1% of comprehensive and 4% of collision premiums.



Teachers Insurance Features

Get Home Safe

- Revolutionary program designed to take proactive steps to limit accidents.
- Policy holders will be reimbursed up to \$50 for cab service fees when they feel they are unsafe to operate their vehicle. Not to be utilized if the car breaks down.
- May be used once per policy per year.



Teachers Insurance Payment Plans

| Pay Plan | Due at Binding | Additional Payments | Payments Complete |
|---------------|--|----------------------------------|---|
| Full pay plan | Full Payment | no additional payments | Paid in full at binding for entire year |
| 2 pay plan | Down payment | 2 nd bill in 4 months | Paid in 4 months for entire year |
| 4 pay plan | Down payment | Every 60 days | Paid in 6 months for entire year |
| 6 pay plan | Down payment | Every 45 days | Paid in 8 months for entire year |
| 9 pay plan | Down payment | Every 30 days | Paid in 9 months for entire year |
| 12 pay plan | Down payment 2 nd month no payment 3 rd month reduced payment then every 30 days. | | Pay every month for entire year |

Service Fees – Please note that Full Pay Plan and EFT plans do NOT have services fees, however all other installment plans have a \$6 service fee per transaction.

More Than Just Insurance. Plymouth Rock assurance

New Business Auto Criteria



New Business Criteria

The driving activity during the past three years for any individual operator in the household or an individual who has regular access to the vehicle(s) cannot exceed the following:

| Incidents | Drivers insured on policy** | Drivers with own insurance |
|---|--------------------------------|-------------------------------|
| At fault accidents / major violations* | 3 | 6 |
| Minor Violations | 3 | 6 |
| Not-at fault accidents/ comp claims | 3 | 6 |

*Not more than 1 DWI in the HOUSEHOLD ** Activity for spouse/domestic partner is always considered under "Drivers Insured on Policy" regardless if they have their own insurance.



New Business Criteria

An application is unacceptable at new business if:

- An operator rated on the policy does not hold a valid New Jersey drivers license or does not obtain one within 60 days after moving to New Jersey.
- An operator in the household has been convicted of a crime of the first, second or third degree resulting from the use of a motor vehicle; or has been convicted of theft of a motor vehicle;
- The drivers license of any operator in the household is under suspension or revocation (an exception may be made if the operator has his/her own insurance).
- An operator in the household has been convicted, within the preceding five-year period of fraud or intent to defraud involving an insurance claim or an application for insurance.
- An operator in the household has been denied, payment by an insurer of a claim in excess of \$1,000 under an automobile insurance policy.
- An operator in the household, within the 3 years preceding the date of this application, filed false or misleading information in an application for insurance, renewal of insurance or claim for benefits under an insurance policy.



New Business Criteria

- Cannot write a standard policy if another driver in the household is insured on a basic or special auto policy.
- Risk is unacceptable if the Insured was non-renewed by Plymouth Rock within the past six months for underwriting reasons.
- Comp & Collision coverage may be denied for any vehicle with a cost new exceeding \$125,000. (see underwriting guidelines)
- Commercial Vehicles and/or Commercial use of Private Passenger Vehicles are unacceptable exposures.
- Vehicle must be a Private Passenger type.
- The maximum number of vehicles insured is 10.
- Vehicles must be registered to one of the named insureds.
- Vehicles must be garaged in NJ.
 - Two exceptions:
 - Away at School
 - Military

*Please see Acceptance Criteria and Underwriting Rules in Agent Web



Underwriting

- Contact the Underwriting Department for New Business Questions or to talk with an Underwriter
 - Hours: 8:00 AM–4:00 PM, Monday Friday
 - 732-978-6193
 - Fax: 732-978-6217 Policy Number on Documents!



Customer Service

- Contact the Service Department for Endorsements or Billing Questions
 - 800-864-3603
 - Endorsement Processing Handled by Call Center – Agents can call the number above or Fax:

-Fax: **866-239-6102**





Teachers Agent Web Training (Quick Quote Process)

| 🥖 High Point Agent Web (03) - | Microsoft Internet Explorer provide | ed by PRCINS | | | | |
|---------------------------------|---|--------------------|---------------------------------|---------------|--|------|
| ← Figure Antipes://agentwe | b.highpointins.com/scripts/Default_Fram | eset.asp | | | | |
| 🔶 Favorites 🛛 👍 🔕 Suggeste | ed Sites 🔻 🙋 Web Slice Gallery 🔻 | | | | Do you currently have insurance? | |
| (6) High Point Agent Web (03) | | | | | If Yes Who are you currently insured with? | |
| HOME CONTACT US | SUPPORT | | | LOGO | If No Quote with the today's effective date. | |
| |] | | | | | |
| 🕦 High Point | POLICY INFORMATION | | | *Indicates | When is your existing policy up for renewal? | |
| A Plymouth Bock Managed Company | *Agency: Teachers' Insurance | - BRB113 | v | | 1. If existing policy is up for renewal 8 days or more from the second s | |
| APPLICATIONS | *Effective Date: 05/10/2012 |] | | | the date you are quoting them, there has been no | |
| | | | | | lapse in coverage and the insured is over 19 year | |
| Policy/Billing | APPLICANT INFORMATION | | | | | S |
| Claims | Personal Information | | | | of age, then you can apply the ADVANCED | |
| eServices | | d Insured 1 | Named Insured 2 | | SHOPPER DISCOUNT. 12-15% | |
| ENDORSEMENTS | *First Name: JULIE | | FRANK | | | |
| - | marital Status? ut the spouse's name nsured 2 | 971 | | | I am going to run an insurance score to | |
| - Managa Quata | 55N: | | | | | |
| Manage Quote Preferences | Indicate if one of the named insu | | not be rated on this policy. Th | ne insurance | give you the best rate available today. | |
| - Eff. Prior to 6/4/07 | score for this driver will not be us | sed in rating. | | | What is your street address? | |
| Search Quote | | | | | | |
| • Manage Quote | *Permission to order insurance | - | | | | |
| TEACHERS | *Is the applicant currently em (residing at the same address | | | on or a chilu | | |
| – Eff. 12/20/08 and later | @ <u>\</u> | Yes 🧖 No | | | | |
| Quote Application | *School District: | | | | | |
| Search Quote | *School District. | Mt Laurel | T | | Are you currently employed by or | |
| Manage Quote | | | | | retired from an educational institution | |
| Preferences | Residence Information | | | | | |
| - Eff. Prior to 12/20/08 | Residential Address (Address may *Street#, Street, | not be a P.O. Box) | | | or an immediate family member of a | |
| • Quote | Apt/Unit/Suite#: | 11C | R | | Teachers Insurance Policyholder? | |
| Application | *City, State: | MOUNT | , UN 💌 | | | |
| Search Quote Managa Quote | *Zip Code: | 08054 - | | | Select school district here. Or private | - |
| Manage Quote Preferences | *County: | BURLINGTON | | | institution with District name. | |
| WEBPAY | *Home Phone#: | | Work Phone#: | | | |
| Make a Payment | Cell Phone#: | | Fax#: | | | |
| Review Payments | Email Address: | bzmom04@comcas | st.net | | | ' |
| ADMINISTRATION | *Primary Residence Type: | Own Home | _ | | | |
| Manage User Profiles | *Length of time the applicant | More than 3 years | | | | |
| Done | lived at their current reciden | re- | | | 🛛 🕞 🊱 Internet Protected Mode: Off | /6 🔻 |
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| High Point | *School District: | No Morris County | | Number | e Street Address and Phone (w/dashes) Verify address by | |
| APPLICATIONS AGENCY PROFILE INQUIRY • Policy/Billing • Claims • eServices ENDORSEMENTS | Do you own your home? 1. If yes Great! you will get a discount for being a homeowner! | P.O. Box) 5 CURTI | | entering www.us | g client's street address into | |
| POLICY PROCESSING - Eff. 6/4/07 and later Quote Application Search Quote Manage Quote | Councy. Home Phone Number: *Primary Residence Type: *Referral Source: | MORRIS 737704467 On Home Agent Direct Mail | | Not availat | ole at this time. | |
| Preferences Eff. Prior to 6/4/07 Search Quote Manage Quote TEACHERS | Insurance Information Applicant or immediate family me Applicant or Immediate family me with High Point, Homesite or outbr written through or referred by Pro- | | ers or Condominium Insurance | De | Do you or anyone in your household have any home insurance with Plymouth Rock or Homesite? 1. 5% Discount | |
| - Eff. 12/20/08 and later • Quote • Application • Search Quote | Applicants are returning military p | personnel | | | | |
| Manage Quote Manage The second sec | ? HELP 🖹 PRINT 🗮 SUMMI | ARY II SAVE AND EXIT | | NEXT | | Ţ |

| ligh Point Agent Web (02) | | | | | | | | | <mark>× ٦ _</mark> |
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| PIP. It's really a per choice, but 90% of claims are under \$5 | our PIP | | ews Entertainment | QQ Video | Sports | | 56°F | | Sign in |
| 75% of our PIP clair | | | | | | | | | 347 |
| under \$15,000. | | | | | L | OGOUT | b . | | |
| | | erages | 1 | |) On't forge | et!! | | | ^ |
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| A Plymouth Rock Managed Company | 2 | 25,000 💌 | \$356.00 | T | he Teache | ers get | waived de | eductibles if | they are |
| PPLICATIONS | 3 *UN. BI | 15,000/30,000 🛛 💙 | \$30.00 | | | - | | ounds, or dr | - |
| GENCY PROFILE | 4 *UM/U1. D | 25,000 💌 | | | | | | ol sanctioned | - |
| IQUIRY | 5 *PIP | Standard 💌 | | Т | hat could | save a | lot of mo | ney!! | |
| Policy/Billing | *PIP Limit | 15,000 🗸 | \$734.00 | | | | | | |
| Claims | *PIP De | 2500 | | 4 | Also, FRE | E ROA | DSIDE AS | SISTANCE! | |
| eServices | 6 Extra | No Coverage 🗸 | \$0.00 | | | | | | |
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| accidents, but it va | | ncreased Limits | | \$0.00 | | | | | |
| based on the spec | | Cost | | | | | | | |
| and it changes fre | | | No Coverage 💙 | \$0.00 | | | | | |
| | 1 | ement | No Coverage 💙 | \$0.00 | - | | | | |
| • Quote | TOTAL PREMIUM: | | \$2,669.00 |) | | | | | |
| Application | | | | | | | | | |
| Search Quote | TOTAL TAX: \$24 | | | | | | | ble to get y | |
| • Manage Quote | TOTAL TERM PRE | MIUM: \$2,669.00 | | | | | | u will have | |
| • Preferences | | | | | S | econd | s of dead | d air to fill. |) |
| | | | | | | | | | |

While Waiting for the Rating, Advise the Prospect of the Services We Offer...

Get Home Safe Benefit:

• We have a great benefit for all of our policyholders. If you are ever out and can't drive home because of drowsiness, impairment or distraction, you can take a cab and you will be reimbursed up to \$50 for that cab ride home.

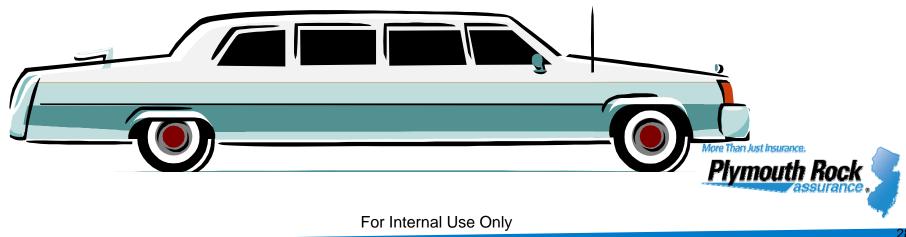
Crashbuster Van:

• We have a great benefit its called our Crashbusters Van. Since we are More Than Just Insurance, we make the claims process easy for you. Our vans can often come right to the scene, appraise the damage and even write a check on the spot to get your car repaired.



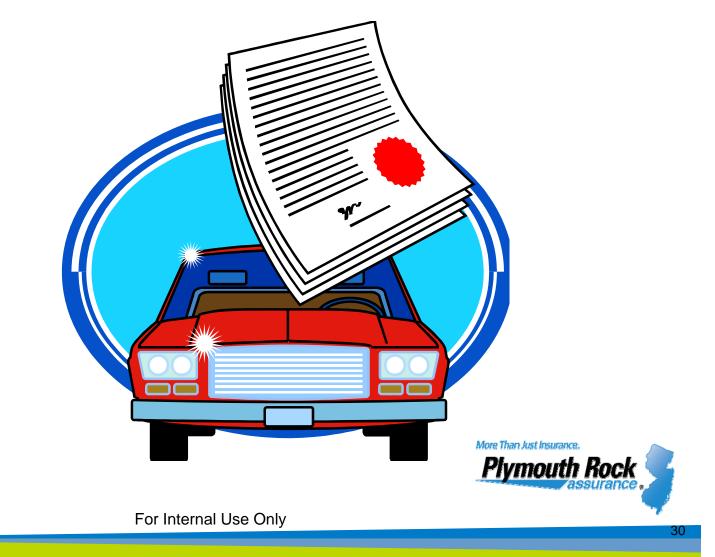
Door to Door Valet Service:

 Since you have towing and rental on your policy we also have a great benefit for you. If you are in an accident, we will take your car to the repair shop and bring you the rental car. When your car is fixed we will return it to you and return your rental car. This saves you the aggravation. We offer more than insurance and take care of our customers.



| is \$ avorites we 'll give discount, | a great 12 m For 12 month . If you pay i e you an addi and save yo 12 month pr | t in full t in full itional u \$ remium of | sp nared Techno | logy Services (| Group, Inc'. If you tr | | Bing ➡ Bing ➡ ■ ➡ Page ▼ Safety ▼ Tools ▼ (add-on and want to install it, click here |
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| ME CONTACT US | SUPPORT | | | | | 2. How does | s that compare to what you |
| | PAY PLAN/DOV | VN . TONS | | | | | pay? Do you pay monthly |
|) High Point | Premium does no | t include char | ges for mult | iple payment | plans. | or in full? | estions and present it the |
| Plymouth Rock Managed Company | Payment Plan | Eligible for in Full Discount Pricing | Total Premium (incl | Down Payment | Payment Schedu | same way | · · · · · · · · · · · · · · · · · · · |
| PLICATIONS | | | PLIGA) | | | | |
| Quote | Full Pay | Yes | \$3,075.00 | \$3,075.00 | N/A | | |
| Application | Two Pay | No | \$3,298.00 | \$1664.00 | 1 Remaining Payme | ent of \$1635.00 | |
| Search Quote | Multi-Pay-4 Payments | No | \$3,298.00 | \$847.00 | 3 Remaining Payme | ents of \$818.00 | |
| Manage Quote | Six Pay | No | \$3,298.00 | \$847.00 | 5 Remaining Payme | ents of \$491.00 | |
| Preferences | Nine Pay | No | \$3,298.00 | \$683.00 | 8 Remaining Payme | | |
| . Prior to 6/4/07 | EFT | No | \$3,298.00 | \$683.00 | 1 Payment of \$164 | .00 and 9 Payments of | |
| Search Quote | | | | | \$273.00 | | |
| Manage Quote | | | | | | | |
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| . 12/20/08 and later | The auto | matic payme | nt is a c | lown | | TOTAL PREMIUM | |
|)uote | | ent, the 2 nd n | | | | \$1,437.00 | |
| Application | | onth is the sr | | | | \$1,832.00 | |
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| | paym | ents. The re ents with the payment. | | | al | 630 NN | Plymouth Rock |
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Application Process



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| HOME CONTACT US | SUPPORT | | | LOGOUT | |
| High Point | *County: | | | | |
| A Plymouth Rock Managed Company | IMPORTANT: | Remember to | captur | e the insured's | e-mail address |
| APPLICATIONS AGENCY PROFILE | Email Address: | | | | |
| INQUIRY | *Primary Residence Type: | Live with Parents | ~ | | |
| Policy/Billing | *Length of time the applicant | 3 to 6 months | ~ | | |
| • Claims | lived at their current residence | : | | Have you lived a | It your current residence |
| eServices | Prior Address | | | for more than 3 | |
| ENDORSEMENTS | Prior address is out of count | try | | for more than 5 | |
| POLICY PROCESSING | *Street#, Street, | | | If the insured has n | ot lived there for more than 3 |
| - Eff. 6/4/07 and later | Apt/Unit/Suite#: | | | | t capture a prior address |
| • Quote 🗧 | *City, State: | , NJ | ~ | years than we mus | |
| Application | *Zip Code: | | | | |
| Search Quote | | | | | |
| Manage Quote | *County: | | | | |
| Preferences | | | | | |
| - Eff. Prior to 6/4/07 | *Referral Source: | Other | ~ | | |
| Search Quote | Please check here if "Doing B | Ausiness As" | | | |
| Manage Quote | | 10311E35 AS | | | |
| TEACHERS | Applicant's mailing address is | | | | |
| - Eff. 12/20/08 and later | Applicant's mailing address is | s different from the residence | address | | |
| • Quote | | | | | |
| Application | Applicants are returning milit | ary personnel | | | |
| | | | | <u> </u> | TYTHUULII NUEK |

| New Business Reconciliat Customer: GAMAL HABIE Drivers Vehicles Curre | 3 Effe | | 21/2012 | Quote ID: HPAQ00022 me known | ystem pulls information on your address, please let ow if these are current ers of your household. |
|--|------------------------|----------------|--------------|---|---|
| Vendor Data | | | | | each name and use the drop reference their status in the |
| Accept All As Drivers | On The Po | olicy | | househ | |
| Name | DOB | DL Number | Reason | | |
| SEHAN HABIB | No | No | Exclude - | Not a Household Member | |
| GAMAL HABIB | **/**/1958 | H0013272741*** | Licensed [|)river - Rated on Policy | |
| SEHAM ELASIS | **/**/1969 | E5100696685*** | · Licensed [|)river - Rated on Policy | Several vehicles have also |
| MARVIN HABIB | **/**/1993 | No | Exclude - | Not a Household Member 🛛 👻 | been linked to the address |
| Accept All As Vehicles | s On The F | Policy | | | please let me know if these |
| VIN | Year N | Make | Model | Coverage (Liability) | are your current vehicles. |
| 2A8GM68X57R36528 | 7 2007 0 | HRYSLER | PACIFICA | 100000/300000/50000 | |
| IG3WH52H8YF27773 | 4 2000 0 | DLDSMOBILE | INTRIGUE | 100000/300000/50000 | |
| 1C3EJ56H5SN603193 | 1995 C | HRYSLER | CIRRUS | Unavailable | |
| Accept As Current Ca | rrier Info | rmation On The | Policy | | |
| | FARM GRO /300000/50 | | | Are you currently insured a Review Name of Company Liste | |
| | | | | A GLOSE HCCEPT | |
| | | | | | More Than Just Insurance. Plymouth Rock assurance |

| ttps://agentweb.highpointins.com/scripts/Default_ | Frameset.asp | | | | | | | |
|--|-------------------------|--|---|--|--|--|--|--|
| s 🤌 🍘 Suggested Sites 🔻 🍘 Web Slice Gallery 🔻 | | What is your current occupation? Must list for each driver in the household. If they are | | | | | | |
| int Agent Web (02) | | self employed, ask about vehicle | Page ▼ Safety ▼ Tools ▼ 🕐 ▼ | | | | | |
| CONTACT US SUPPORT | | usage for commercial use or deliveries. | usage for commercial use or deliveries | | | | | |
| High Point *Marital Status: | Married | | A | | | | | |
| Rock Managed Company *Relationship to applica | nt: Insured | | | | | | | |
| *Licensed to drive: | € Yes € No | es 🕐 No | | | | | | |
| *Occupation: | Education - Teacher | Student | | | | | | |
| hoose the relationship to applic | /1988 ant | 10/26/2010 | | | | | | |
| *Driver's License Number | S57784207355715 | | RTANT: If any rated | | | | | |
| rences *License State: | VJ V | | rs were licensed in | | | | | |
| *Driver was licensed in another country or sta | e Yes 🖲 No | C Yes C No years | her state in the past 3 s, you must obtain their | | | | | |
| ge Quote within the past 3 years | | prior | drivers license #. | | | | | |
| S Driver is away in the | Г | | | | | | | |
| 20/08 and later military without a car: *Will this driver have th | .in a a | | | | | | | |
| e own insurance on | Pir 🔴 Yes 🔎 No | | household members | | | | | |
| another policy? | | | eir own insurance, click d indicate current | | | | | |
| h Quote Employer Information: | | | ice company. | | | | | |
| ge Quote *Current Employer Nam | COUNTRY SIDE ELEMENTARY | | | | | | | |
| rences Please check all discour | | • | | | | | | |
| that apply: | | Obtain curre | nt employer for | | | | | |
| Driver is a child of the | | each driver o | | | | | | |
| | | 💽 📄 📄 🔽 🥵 Int | /o ▼ // | | | | | |

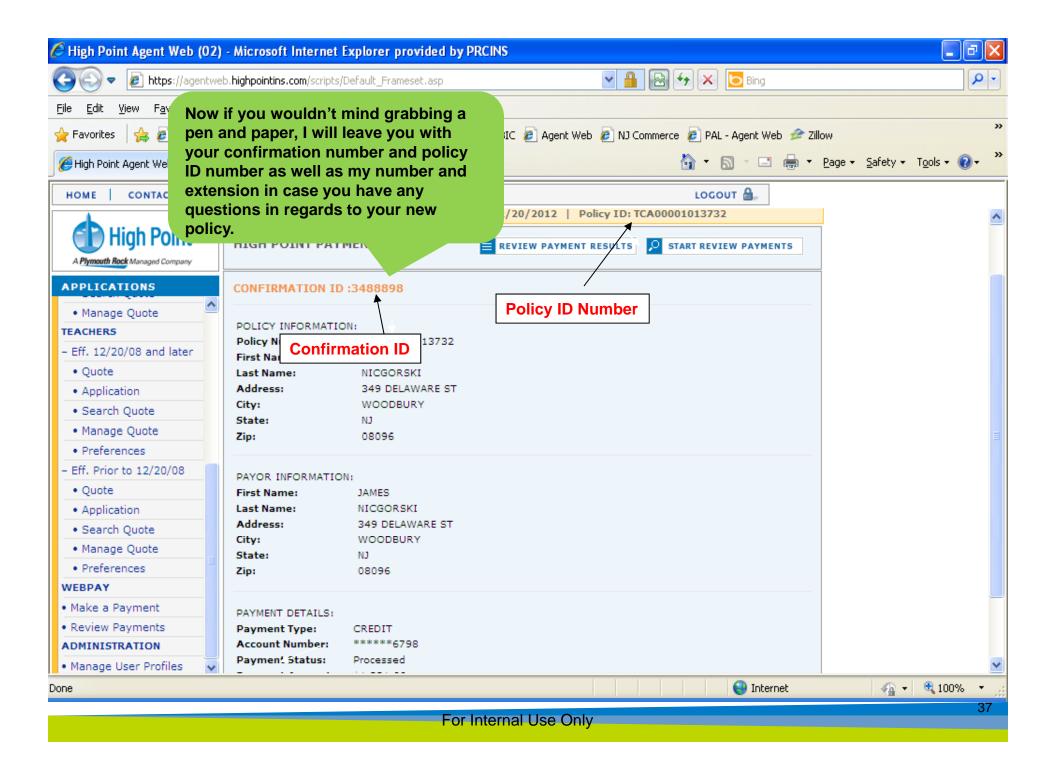
If any rated driver on the policy is self employed...

- What type of business do they own?
- Will vehicles be used to see clients or for sales calls?
- Is anything carried in the vehicle? If so, what kind of materials are carried?
- Will any employees drive a vehicle insured by this policy?
- Will vehicles be driven to different job sites daily?
- Unacceptable business use would be a vehicle that is used for: Driver Training, Automobile Shows, Rental to Others, Paid Passenger, Livery, Racing, Artisan use (craftsman) & Regular Delivery.
- Examples of acceptable business use would be a real estate agent, insurance agent, etc.



| 🖉 High Point Agent Web (02) | - Microsoft Internet Explorer provided by PRCINS | | - 7 🛛 |
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| HOME CONTACT US | SUPPORT | LOGOUT | |
| High Point | CURRENT CARRIER *Insurance Company: LIBERTY MUTUAL GROUP | * Indicates Required Fields | |
| APPLICATIONS AGENCY PROFILE | *Sub-Insurance Company: LIBERTY MUTUAL MID-ATLANITIC INS CO *Current policy number: A0223823447800 | • | |
| Policy/Billing Claims | *Has this policy been in effect for Yes No No | | |
| • If the insured curr • number | ently has their home insurance with HighPoint or Hor | mesite check this box and | list their policy |
| - Eff. 6/4/07 and later | Policy Term: - Select | | |
| Application | | | |
| Search Quote | DISCOUNTS | | |
| • Manage Quote | PLEASE CHECK ALL DISCOUNTS THAT APPLY: | | |
| Preferences | The applicant or the applicant's immediate family member in the house | | |
| - Eff. Prior to 6/4/07 | Point, Homesite or outbrokerage carrier insurance products. (To qualify, outbrokerage policies must be written through or referred by Prudential 1 | | |
| Search Quote | Inc.) | | |
| Manage Quote | The Named Insured, or a member of the Named Insured's immediate face | amily who resides in | |
| TEACHERS | the same household, owns at least one active individual life insurance p | olicy or annuity issued | |
| - Eff. 12/20/08 and later | by the Prudential Insurance Company, its North American subsidiaries, o sponsored outbrokerage life carrier. | or a Prudential | |
| • Quote | Please check here if the policy premium will be paid in full. | | |
| Application | | | Click to |
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| | Full Pay | Yes | \$1,331.00 | \$1,331.00 | N/A | | | ^ |
| High Point | Two Pay | No | \$1,428.00 | \$720.00 | | ayment of \$708.00 | | |
| A Plymouth Rock Managed Company | Four Pay | No | \$1,428.00 | \$366.00 | 3 Remaining Pa | ayments of \$354.00 | | |
| APPLICATIONS | Six Pay | No | \$1,428.00 | \$366.00 | 5 Remaining Pa | ayments of \$213.00 | | |
| Manage Quote | Nine Pay | No | \$1,428.00 | \$296.00 | 8 Remaining Pa | ayments of \$142.00 | | |
| Preferences | EFT | No | \$1,428.00 | \$296.00 | | 71.00 and 9 Payments | | |
| - Eff. Prior to 6/4/07 | | | | | of\$118.00 | | | |
| Search Quote | | | | | | Select the Bill | | 1 |
| Manage Quote | PAYMENT PLAN | 15 | | | | they chose alo | ••• | |
| TEACHERS | Select Paymer | nt Plan: | | | _ | the down payr | - | |
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| • Quote | *Payment Plan: | | Auto NB 1 Pay | | ~ | | | |
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| Manage Quote | | | | | | You must inclu | de their | |
| Preferences | CONTACT INFO | RMATION | | | • | email address o | or select | |
| – Eff. Prior to 12/20/08 | *Email Address: | | pnicgorski@ho | tmail.com | | one of the optic | ons | |
| • Quote | ** 11 / | | | | | below | | |
| Application | *Insured doesn' | t have an email | address: 🔾 | | I | | | |
| Search Quote | *Insured decline | es to provide an | email address: | | | | | |
| Manage Quote | *Do you wish to | send a commun | ication to the po | licyholder ab | out eService? | 🖲 Yes 🔿 No | | |
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Questions?

Plymouth Rock Assurance is a marketing name used by a group of separate companies that write and manage property and casualty insurance in multiple states. Insurance in New Jersey is offered by Plymouth Rock Management Company of New Jersey on behalf of Teachers Auto Insurance Company of New Jersey and its affiliates. Each company is financially responsible only for its own insurance products. Actual coverage is subject to the language of the policies as issued by each company. Prudential Insurance Agency, LLC (Prudential), Newark, NJ distributes auto and other property and casualty products that are offered by Plymouth Rock Management Company of New Jersey.

